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2  
UNITED STATES DISTRICT COURT  
DISTRICT of MINNESOTA

3 )  
4 The Estate of Gene B. Lokken, ) File No. 23-cv3514  
The Estate of Dale Henry ) (JRT/SGE)  
5 Tetzloff, Glennette Kell, )  
6 Darlene Buckner, Carol )  
7 Clemens, Frank Chester Perry, ) Minneapolis, Minnesota  
The Estate of Jackie Martin, ) August 29, 2024  
John J. Williams as Trustee of ) 2:05 p.m.  
the Miles and Carolyn Williams )  
8 1993 Family Trust, and William )  
Hull, individually and on )  
behalf of all others similarly )  
9 situated, )  
 )  
10 Plaintiffs, )  
 )  
11 vs. )  
 )  
12 UnitedHealth Group, )  
Incorporated; )  
13 UnitedHealthcare, Inc.; )  
naviHealth, Inc.; and )  
14 Does 1-50, )  
 )  
15 Defendants. )  
 )

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18 BEFORE THE HONORABLE JOHN R. TUNHEIM  
UNITED STATES DISTRICT COURT JUDGE

19 (MOTIONS HEARING)

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22  
23  
24 Proceedings reported by certified court reporter;  
25 transcript produced with computer.

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## PROCEEDINGS

**IN OPEN COURT**

4 THE COURT: Good afternoon. This is Civil Case  
5 Number 23-3514, Estate of Gene Lokken vs. UnitedHealth  
6 Group, and there are additional plaintiffs and defendants.

7 Counsel, would you note appearances this  
8 afternoon, first for the plaintiffs.

9 MR. ASP: Good afternoon, Your Honor. David Asp  
10 from Lockridge, Grindal, Nauen for the plaintiffs.

11 MR. DANAS: Glenn Danas from Clarkson Law Firm in  
12 Malibu for plaintiffs.

13 MR. WALLER: Derek Waller, also Lockridge,  
14 Grindal, Nauen, for plaintiffs.

15 MS. BOELTER: Michael Boelter from Clarkson Law  
16 Firm for plaintiffs.

17 MS. GORDON: Emma Ritter Gordon from Lockridge,  
18 Grindal, Nauen for plaintiffs.

19 THE COURT: All right. Good afternoon to all of  
20 you.

21 For the defense?

22 MR. PAPPAS: Good afternoon, Your Honor. Nicholas  
23 Pappas of Dorsey & Whitney for the defendants. I'm joined  
24 by Shannon Bjorklund, Nicole Engisch, and Michelle Grant.

25 THE COURT: All right. Good afternoon to all of

1 you.

2 All right. The Court has read the briefs on this  
3 motion to dismiss today. So are you going to proceed,  
4 Mr. Pappas?

5 MR. PAPPAS: Thank you, Your Honor.

6 THE COURT: Go ahead.

7 MR. PAPPAS: May it please the Court.

8 There are two key issues in dispute on the motion  
9 to dismiss today: First, whether Medicare Part C preempts  
10 plaintiffs' state law causes of action; and, second, whether  
11 plaintiffs' admitted failure to exhaust administrative  
12 remedies can be excused either because they do not arise  
13 under Medicare or because exhaustion can be excused under  
14 *Mathews vs. Eldridge*. The Court can rule on either of these  
15 issues; and if it does so in our favor, the case should be  
16 dismissed.

17 I'll start with preemption. Plaintiffs are or  
18 were members of Medicare Advantage health insurance plans  
19 purchased from the defendant -- from the defendants.  
20 Plaintiffs allege seven causes of action. They allege in  
21 their claims that they were entitled to coverage for the  
22 cost of staying or staying longer in skilled nursing  
23 facilities.

24 They claim defendants conducted insufficient  
25 investigation into their individual medical histories by

1           clinicians in favor of artificial intelligence decisions.  
2           They claim, therefore, they were denied benefits, all in  
3           violation of state common law and statutory duties.

4           They assert common law claims for breach of  
5           contract, breach of the implied covenant of good faith and  
6           fair dealing, unjust enrichment, and various insurance  
7           bad-faith statutes.

8           We assume these factual allegations solely for  
9           purposes of this motion, but, Your Honor, it's -- we want to  
10          state for the record the defendants strongly deny that  
11          artificial intelligence is used in place of individual  
12          decisions by clinicians. That's not for the Court to decide  
13          today, but wanted that clear for the record.

14          All of these claims, Your Honor, and the  
15          substantive underpinnings of these claims are governed by  
16          Medicare standards, including the administration of Medicare  
17          Advantage plans by Medicare Advantage organizations and the  
18          determination of patients' coverage for insurance benefits.

19          As we discussed in our papers, in deciding the  
20          motion to dismiss based on Medicare preemption, the task for  
21          this Court will be to apply the Medicare Act's express  
22          preemption provision.

23          And most importantly, Your Honor -- the plaintiffs  
24          don't get to this until well into their brief, but this is,  
25          we think, critical for this Court -- the preemption

1 provision states, quote, standards established under  
2 Medicare shall supersede any state law or regulation with  
3 respect to MA plans.

4 That is as broad as it sounds, Your Honor, and  
5 there's case law that we've cited to the Court regarding  
6 what "any state law" means, what "with respect to" means,  
7 and what "standards established under Medicare" means.

8 THE COURT: The Eighth Circuit test appears, at  
9 least on its face, to be a little different than what other  
10 circuits are developing on preemption.

11 MR. PAPPAS: Your Honor, Your Honor is focused on  
12 the *Wehbi* case. We respectfully view the *Wehbi* case as  
13 being no different than the Ninth Circuit case. And the  
14 *Wehbi* case, Your Honor, cites favorably to all of the cases  
15 that we cited in our brief, and those cases -- and even  
16 quotes those cases as the underlying conduct rationale and  
17 the same subject matter rationale, which is what the Eighth  
18 Circuit articulated.

19 The same subject matter and the underlying conduct  
20 is exactly the rationale the Ninth Circuit used in *Uhm*. And  
21 in *Do Sung Uhm* the Ninth Circuit likewise, you know, adopted  
22 a very broad standard.

23 I think the reason the Eighth Circuit's decision  
24 in *Wehbi* came out differently on some of the claims there  
25 was because of the context in which the Eighth Circuit was

1       ruling. And in that case the context was Medicare Part D  
2       and the application of whether Medicare Part D standards  
3       apply to PBMs, pharmacy benefit administrators. So it's  
4       important to keep that context in mind, Your Honor, because  
5       the PBM is one step removed from the actual patient  
6       experience.

7           Our case involves that direct patient experience;  
8       and the regulations of the Secretary focused precisely on  
9       the direct patient experience, the medical necessity of the  
10       services, the duration of the stay at the skilled nursing  
11       facility, all the things that are the essence of what  
12       Medicare is, which is the delivery of healthcare to our  
13       seniors.

14           So Your Honor is right, and the plaintiffs have  
15       argued, that the *Wehbi* case is different from *Do Sung Uhm*;  
16       and we believe that a close reading would suggest otherwise.

17           And if Your Honor wouldn't mind, I would like to  
18       focus on *Do Sung Uhm*, because we view that case as being  
19       precisely and directly on point. It's on point because that  
20       case involved a member or an enrollee claiming denial of  
21       benefits under state law, and the Ninth Circuit exhaustively  
22       analyzed a common law cause of action and a statutory cause  
23       of action and found both were preempted. And as I said, the  
24       Eighth Circuit cited that case with approval in *Wehbi* and we  
25       think, therefore, agreed with it for all practical purposes.

1 So, as I mentioned earlier, the Ninth Circuit  
2 starts by saying that the task of the court is to, quote,  
3 identify the domain expressly preempted. We view that  
4 language as being similar to the same subject matter  
5 standard. And further the court said the task is to look at  
6 the underlying conduct, again, language that the Eighth  
7 Circuit cites. So looking at the subject matter and the  
8 underlying conduct, the court found preemption.

15                   In that context the pre-existing amendment, which  
16                   is quoted in *Do Sung Uhm*, required specific conflict and  
17                   required that the underlying state law apply to four  
18                   specific categories. Those were eliminated. So now a  
19                   conflict isn't even required. It's so long as any state law  
20                   applies, even to the same conduct, or outside of the four  
21                   specific categories would be preempted, and we think that's  
22                   very important to give the Court a sense of the breadth of  
23                   Medicare preemption here.

1 papers at page 17 to 18. They're very dense. I won't  
2 repeat the citations, but it's important for the Court to  
3 focus on the breadth of the Medicare standards applicable  
4 here and how they relate to plaintiffs' state law claims.

5 So the parties all agree that the plaintiffs here  
6 purchased Medicare Advantage plans and that such plans are  
7 governed by Medicare Part C.

8 Medicare Part C is a private insurance policy that  
9 is intended to provide the same Medicare benefits that  
10 traditional Medicare has. The parties all agree that the  
11 Medicare Advantage plans, therefore, are governed by strict  
12 procedural rules and rules requiring maximum -- and require  
13 coverage.

14 Importantly, Medicare Part A governs medically  
15 necessary skilled nursing and rehabilitation care and covers  
16 up to 100 days of skilled nursing in rehabilitation care for  
17 a benefit period following a qualified inpatient hospital  
18 stay of at least three days, subject to certain conditions.

19 So the statute itself gives you the maximum  
20 benefit of 100 days in a skilled nursing facility, but under  
21 what conditions, Your Honor? The conditions are -- again,  
22 this is in the statute -- are that the patient must require  
23 skilled nursing or skilled rehabilitation services daily.  
24 The daily skilled services must be services that, as a  
25 practical matter, can only be provided in a skilled nursing

1       facility on an inpatient basis. The services must be  
2       provided to address a condition for which the patient  
3       received treatment during a qualified hospital stay or that  
4       arose while the patient was receiving care in a skilled  
5       nursing facility. That's at 42 U.S. Code 1395f(a) (2) (B).  
6       Again, it's in our papers, Your Honor.

7                    Congress delegated broad rule-making authority to  
8       the Secretary of HHS to further elaborate on these general  
9       standards. How do you determine whether daily care is  
10      required? How do you determine what is the nature of the  
11      care? What is the conditions for which the patient received  
12      services in the hospital prior to going to the skilled  
13      nursing facility? And that's at 1395w-26(b).

14                   So under that broad rule-making authority, the  
15      Secretary adopted regulations governing plan benefit  
16      determinations, and that's at 42 C.F.R. 422.566 through  
17      422.576. I won't quote those further, Your Honor, but those  
18      regulations deal with things like pre-admission and  
19      admission requirements, level of care requirements, criteria  
20      and the need for skilled services, examples of skilled  
21      nursing at rehabilitation services provided in the regs,  
22      limitations on the amount of benefits, and requirement for  
23      post-hospital care.

24                   The required investigation into medical necessity  
25      is also addressed, and this is the most important one,

1 Your Honor, the one that we think directly is covered by the  
2 plaintiffs' claims here. Most -- the regulations clearly  
3 provide that an adverse coverage determination must be  
4 reviewed by a physician or other appropriate healthcare  
5 professional, and that's 42 C.F.R. 422.566(d).

6 So the plaintiffs' claim that AI is used rather  
7 than physicians would directly violate a Medicare  
8 regulation. It doesn't happen, Your Honor, as I said  
9 earlier, but that's not for the Court to decide today.  
10 We're assuming that it does happen. But it's already  
11 covered. It's already illegal under the Medicare  
12 regulations.

13 Similarly, Your Honor, federal regulations require  
14 Medicare Advantage plans to have written utilization  
15 management policies and procedures that allow for individual  
16 medical necessity determinations.

17 The Secretary has, in fact, recently this year  
18 published frequently asked questions specifically approving  
19 the use of algorithms and AI to assist in making coverage  
20 determinations.

21 So while AI may be used to assist, Your Honor, the  
22 Secretary has not said that you can simply have AI make the  
23 decision. The physician has to make the decision, but AI  
24 can be used.

25 So the point of this, Your Honor, the regulations

1 of the statute already deal with the issue of how AI can or  
2 cannot be used in the context of determining lengths of stay  
3 and the medical necessity for skilled nursing services.

4 So going back to *Do Sung Uhm*, Your Honor, in  
5 addition to dealing with the legislative history and the  
6 interpretation of the words "with respect to," the court  
7 also focused on the interpretation of "any state law or  
8 regulation" and the court said by using "any," the court  
9 distinguished the Medicare preemption provision from the  
10 Boat Safety Act, which plaintiffs have cited to as being  
11 somehow analogous.

12 The Boat Safety Act used "a state law" and  
13 interpreted that to only refer to statutory claims rather  
14 than common law claims, and the Ninth Circuit said, well,  
15 no, the word "any" makes a difference and because Congress  
16 used the word "any," it's a broader preemption provision.  
17 And I think, interestingly, because the Eighth Circuit cited  
18 to the *Uhm* case, we think the Eighth Circuit likewise  
19 adopted that broader interpretation.

20 So in opposition to our motion to dismiss, the  
21 plaintiffs argued that "any state law" does not include  
22 common law claims, and I've addressed that already.

23 They rely on other non-Medicare cases, which we've  
24 addressed in our papers, so I won't deal with that today,  
25 Your Honor.

1                   We've already talked about *Wehbi*, so, Your Honor,  
2 unless Your Honor has any further questions on *Wehbi*, I'll  
3 skip through all of that.

4                   And I think where that leaves me is the exhaustion  
5 argument, Your Honor, exhaustion. So exhaustion is an  
6 alternative ground. It's -- we put it in there. The  
7 plaintiffs basically don't even dispute that none of the  
8 plaintiffs here went through all levels of exhaustion, but  
9 they nevertheless seek to excuse the plaintiff from  
10 exhaustion on two grounds:

11                   One, that the plaintiffs' claims don't, quote,  
12 arise under the Medicare Act and "arising under," for  
13 purposes of Medicare, is somehow similar to the "with  
14 respect to" analysis, Your Honor.

15                   To the extent that a claim -- let's see. Yeah,  
16 Your Honor, to the extent the plaintiffs' claim is, quote,  
17 inextricably intertwined with a benefit determination, even  
18 though it's brought under state law nomenclature, the courts  
19 have held that that nevertheless is a claim that arises  
20 under the Medicare Act.

21                   And we believe there's no question but that the  
22 plaintiffs' claims deal with benefit determinations and  
23 coverage determinations. In fact, Your Honor, Counts I and  
24 II of the Complaint are brought on behalf of a class they've  
25 named the benefit denial class.

1                   They've cited in their papers their alleged  
2 monetary losses being their out-of-pocket expenses for  
3 paying for the skilled nursing facilities. So when the  
4 plaintiffs lost coverage under the Medicare Advantage plan,  
5 some of the plaintiffs stayed in the skilled nursing  
6 facility and paid out of pocket. So they're seeking  
7 reimbursement of those funds. Well, that is equivalent to  
8 the benefit determination.

9                   But putting aside their direct claim for benefits,  
10 which we think the Complaint suggests they are asserting,  
11 all of their claims are predicated and intertwined with the  
12 loss of coverage. All of the alleged failure to  
13 investigate, the bad-faith insurance claims are all  
14 predicated on you improperly denied me benefits, you denied  
15 my stay and caused me to leave because you didn't  
16 investigate individually, you used AI.

17                   For all those reasons, Your Honor, we think it's  
18 quite clear that the plaintiffs' claims arise under because  
19 they're inextricably intertwined.

20                   THE COURT: So the evaluation of the Medicare Act  
21 for resolution here would involve the regulations that  
22 determine how you define benefits? Is that what your  
23 argument is, that the arising under or with respect to the  
24 Medicare Act would implicate the regulations and how you're  
25 supposed to evaluate claims? Am I --

1 MR. PAPPAS: That's correct.

2 THE COURT: -- accurate about that?

3 MR. PAPPAS: The regulations in the statute  
4 itself, Your Honor, the -- how one evaluates claims is what  
5 in the healthcare world is called utilization review. Is  
6 the medical service medically necessary, right? And that is  
7 extensively regulated by the regulations.

8 THE COURT: Do the terms of the insurance contract  
9 matter?

10 MR. PAPPAS: The terms of the insurance contract  
11 matter to the extent that they only bolster the point that  
12 the Medicare regulations apply. We gave the Court excerpts  
13 for those. But that's all they say.

14 It's very clear that everyone knew from the very  
15 beginning your Medicare Advantage contract is intended to  
16 replicate the benefit that you would get under traditional  
17 Medicare and that the regulations apply, and there's other  
18 terms and conditions there. I don't think the Court needs  
19 to construe the plan in any way other than that. It's  
20 purely for informational purposes that we gave the Court  
21 that information.

22 Now, the plaintiffs say, well, we don't seek  
23 benefits here, so therefore there's no inextricable  
24 intertwining, right? This isn't a claim for benefits. We  
25 disclaim benefits, right?

10                   In *Heckler vs. Ringer*, it was an injunctive relief  
11 case. There was no claim for benefits and the court  
12 described the plaintiffs' claim in that case as a disguised  
13 claim for benefits, that the plaintiffs really were  
14 complaining about I didn't get my benefit, right?

15 And the plaintiffs here are saying, well, you used  
16 AI and that's the problem. Well, the only relevance of  
17 using AI is they claim some denial of benefits. So in the  
18 same way that *Heckler vs. Ringer* was a disguised claim for  
19 benefits, so is the plaintiffs' claim here; and it's not  
20 even so disguised, as I mentioned earlier, Your Honor.

21                   The other ground on which the plaintiffs are  
22 seeking to avoid exhaustion here, Your Honor, is that the  
23 exhaustion should be excused on the grounds of -- set forth  
24 in *Mathews vs. Eldridge*.

25 We've cited the Court to another Supreme Court

1 case, *Califano vs. Sanders*, which we were surprised that  
2 plaintiffs didn't even cite to the case in their opposition.  
3 But *Califano vs. Sanders* makes clear that *Mathews vs.*  
4 *Eldridge* applies only where a claim is brought alleging  
5 constitutional violations.

6 And in that case the court said, well, of course  
7 if you are alleging denial of constitutional rights, there  
8 will be a federal court remedy available to you. We're not  
9 going to require you to go back to the administrative agency  
10 and assert a constitutional claim, which is going to be  
11 decided by a court anyway.

12 Plaintiffs haven't asserted a constitutional  
13 claim, Your Honor. So based on that, under *Califano vs.*  
14 *Sanders*, the plaintiffs cannot use *Mathews vs. Eldridge* to  
15 excuse exhaustion.

16 But even under *Mathews vs. Eldridge*, Your Honor,  
17 if the Court applies the *Mathews vs. Eldridge* standards,  
18 the -- in that case you have to have the claim being  
19 collateral to a claim for benefits. You have to have  
20 irreparable harm and futility. Each of those -- we laid  
21 this out in our papers. Each of those requirements are not  
22 met here.

23 Whether post-acute care was medically necessary,  
24 whether AI was used and that complies with Medicare  
25 regulations or the use of utilization management policies,

1       these are all at the heart of claims for benefits, as I  
2       mentioned earlier, Your Honor. So they don't meet the first  
3       standard of a collateral matter.

4               In terms of irreparable harm, courts have  
5       routinely held that a delay in the payment of benefits that  
6       arises from exhaustion is not irreparable harm, and  
7       therefore they don't meet that standard either.

8               And, finally, there's no evidence and they can't  
9       show that exhaustion would be futile. In fact, some of the  
10       plaintiffs themselves succeeded in their administrative  
11       appeals for denial of benefits and some of them are still  
12       pursuing administrative claims.

13               Ms. -- Plaintiff Lokken and I don't remember the  
14       other one, but there's another plaintiff whose claims are  
15       ongoing.

16               There's a third plaintiff who her claims -- or his  
17       claims were ongoing at the time of the Amended Complaint,  
18       although the time has expired. If tolling applies, that  
19       plaintiff will also potentially have an administrative  
20       remedy.

21               And, likewise, even the plaintiffs that didn't  
22       pursue any administrative appeals can seek excusal from the  
23       Secretary of statutory deadlines and regulatory deadlines.

24               So all of the plaintiffs could have and certainly  
25       some even today can assert administrative claims. So

1       there's no way the plaintiffs are going to be able to show  
2       that exhaustion would be futile.

3                   And unless the Court has any questions, that's  
4       what I have today.

5                   THE COURT: That's fine. Thank you, Mr. Pappas.

6                   Mr. Asp.

7                   MR. ASP: Thank you, Your Honor.

8                   The defendants' position on Medicare preemption  
9       would lead you to error because it does not follow the  
10       Eighth Circuit's decision in *Wehbi*, which talks about how  
11       the Court should apply Medicare's preemption clause to state  
12       claims.

13                  The defendants have the burden to prove  
14       preemption, which means that they have the burden to set  
15       forth the test. And under *Wehbi* what that means is that  
16       they need to set forth the specific state law requirements  
17       that they say are displaced and then apply the specific  
18       federal statute or regulation that displaces them.

19                  Instead of doing that here, what they've asked you  
20       to do is to say that basically because this is covered by  
21       Medicare or governed by Medicare, that the state laws are  
22       preempted. That would be an error.

23                  Now, the response today and in the briefing is  
24       that defendants believe that the Eighth Circuit in *Wehbi*  
25       adopted the standards in the -- that they cited in their

1 opening brief. *Wehbi* wasn't cited in defendants' opening  
2 brief. They were out-of-circuit cases.

3 And we heard again today the claim that all of the  
4 cases that they cited were cited by *Wehbi* or that we argued  
5 about were cited by *Wehbi*, and that's not true. Three of  
6 them were. The rest were not, including the California  
7 Supreme case -- Supreme Court case that they rely heavily on  
8 in their opening brief. It's also important to look at how  
9 *Wehbi* cited those cases.

10 It's not true to say that *Wehbi* adopted the Ninth  
11 Circuit's approach. The *Uhm* case, which my colleague  
12 mentioned, was a cf. cite at the end of a paragraph on page  
13 971 of the opinion for the proposition that standards in the  
14 preemption clause refers to statutes and regulations.

15 Nowhere does the Eighth Circuit say we followed the Ninth  
16 Circuit's approach in this case. In fact, the Eighth  
17 Circuit does say we're creating a framework for considering  
18 Medicare preemption. So the Eighth Circuit is doing  
19 something different.

20 If that's not clear from the case itself, which we  
21 think it is, you can look at the Tenth Circuit's decision in  
22 *Mulready*, which we cited in our response brief and was not  
23 in the reply. In that case the Tenth Circuit acknowledges  
24 that the Eighth Circuit is doing something different. The  
25 analysis is more narrow in the Eighth Circuit than it is in

1       the Ninth Circuit, the First Circuit, and the other cases  
2       that were cited in the defendants' briefing.

3                   So the question is how do you apply *Wehbi*, the  
4       Eighth Circuit's framework, here. I think there's three  
5       things you can draw from the standard described by the  
6       Eighth Circuit:

7                   First, as noted in the opinion, as I just  
8       mentioned, the term "standards" means statutes and  
9       regulations.

10                  So one of the things the defendants have cited to  
11       are policy guidance, including a frequently asked question  
12       about the use of AI. That can't preempt state law. The  
13       only things that can preempt it are the statute or the  
14       regulation.

15                  THE COURT: Where is the claim that AI was used  
16       coming from here? Is this -- I mean, I understand, I think,  
17       what the defense is saying, that it can be and properly used  
18       as a part of an evaluation tool, but it's still a doctor  
19       making the decision. Is this -- this isn't farmed out to  
20       AI, is it? Or where is this coming from?

21                  MR. ASP: Our allegation is that it is. And the  
22       allegation is that the doctors, the medical directors are  
23       pressured to follow the AI recommendation, which is  
24       artificially low. If they don't follow it, they are  
25       punished. And as a result, almost all of the claims are

1 overturned on appeal because they're not actual medical  
2 necessity determinations, they're the algorithm's  
3 determinations.

4 THE COURT: I see. Okay.

5 MR. ASP: And that's kind of an important issue  
6 because -- and I will kind of jump to this. When he does --  
7 when they do cite to the specific standards, the one that I  
8 think he emphasized here today was one that says that a  
9 physician has to make a medical necessity determination.

17 So if you look at what *Wehbi* says at page 971, it  
18 talks about again the preemption provision. It defines the  
19 term "supersede" to mean displace. So the Medicare statute  
20 applies to preempt state laws that are displaced by  
21 Medicare.

22 And the way that *Wehbi* does that analysis is looks  
23 at every particular state law in North Dakota, in that case,  
24 and then says how is this actually displaced. You can't  
25 just say it's government Medicare; it has to be displaced.

1 So -- and, notably, the Eighth Circuit also said  
2 that when a federal rule uses highly general language, it  
3 leaves the specific regulation to the states. So it doesn't  
4 mean the state can't regulate at all in an area. It means  
5 that it's acknowledging the state is regulating that area.

6 And that's a very important point because we cite  
7 to the Medicare Managed Care Manual. This is in footnote 6  
8 of our brief. And the agency says other state health and  
9 safety standards or generally applicable standards that are  
10 not specific to health plans are not preempted. So that's  
11 the agency telling you that if it's generally applicable, it  
12 wouldn't be preempted.

13                   It's also important here, I think one of the  
14                   points this morning -- I don't know if it was in the  
15                   briefing, but I heard the defense make here -- is that while  
16                   the *Wehbi* case involved PBM regulation, that's a different  
17                   type of regulation because it's -- I think the language used  
18                   was doesn't -- not about the direct patient experience, but  
19                   about the conduct of PBMs.

20                   But, to me, that's more likely to be preempted  
21                   than the state common law because in North Dakota they're  
22                   passing a particular law governing the conduct of PBMs as it  
23                   relates to Medicare and they're saying that's not preempted.  
24                   They're unsatisfied with the federal regulation doing more.

25 Here we're talking about generally applicable

1 state laws that historically have applied to insurance  
2 company conduct when they're looking at -- when they are  
3 deciding claims in bad faith. Those wouldn't be preempted.  
4 It would be allowed to proceed.

5 And so just a couple more points on the analysis  
6 from *Wehbi* is that if you look at the actual way that it  
7 applied -- there, for example, is a North Dakota statute on  
8 conflict of interest with PBMs. There also was a Medicare  
9 standard on conflict of interest.

10 So the Eighth Circuit is looking at that and  
11 saying, well, that subject matter doesn't mean that the  
12 state law -- the fact that it's the same subject matter  
13 doesn't mean that it's preempted. It just means the state  
14 and federal laws are doing similar things. It's not  
15 displacing the area; it's just similar.

16 And we'd argue that's the same time thing here.  
17 We're using generally applicable state laws to govern  
18 insurance company conduct in handling claims, even if those  
19 claims are separately regulated by Medicare.

20 We think that when you apply *Wehbi* and look at it  
21 as it applies to the claims here, actually as the court  
22 would instruct you to do, you will find that they're not  
23 preempted.

24 So with -- on the exhaustion issue, I want to be  
25 clear about the framework that we're dealing with here. If

1       you conclude that it doesn't arise under the Medicare  
2       statute, that our claims don't arise under Medicare, then  
3       the analysis is finished. You wouldn't go down the line to  
4       consider whether there's a waiver on exhaustion of remedies.

5           So I think the way the courts describe it, and I  
6       think the *Ringer* case is what defendants have relied on, it  
7       talks about: At bottom, is this really a claim for  
8       benefits? Are you saying with your declaratory judgment or  
9       whatever other claim you have, that at the end of the day  
10      you want to recover benefits here?

11           And that's not this case. That's not what we're  
12      asking about. Our objection is to the way that they are  
13      using AI to handle claims as they're being considered or as  
14      they're determining -- making medical necessity  
15      determinations, regardless of whether that results in a  
16      claim of approval or not. It's not a claim for benefits.

17           If we prevail on this case, it's possible that  
18      claims could go back through the process and still be denied  
19      for a separate reason. We don't get automatic approvals, as  
20      they were talked about in *Ringer*. This is about the conduct  
21      in deciding claims.

22           So we think that makes it distinguishable. That  
23      should lead you to conclude that it doesn't arise under  
24      Medicare and, as a result, the exhaustion -- or the  
25      exhaustion of administrative remedies requirement wouldn't

1 apply.

2                   If you conclude that it does apply, that it does  
3 arise under Medicare, then we'd say the exhaustion  
4 requirement is waived. And that analysis has been discussed  
5 by the Eighth Circuit several times and none of those cases  
6 that we cite by the Eighth Circuit, including cases like  
7 *Schoolcraft* or *Mental Health Association of Minnesota*, none  
8 of those cases say that waiver of exhaustion is only  
9 available to constitutional claims. That's not the law.

10                  Now, they criticized us for not citing the  
11 *Califano* case. I think if you look at that case, you will  
12 see that what the Supreme Court is doing is not setting  
13 forth a rule that says it only applies to constitutional  
14 claims. It's recognizing that when there are constitutional  
15 claims, the exhaustion requirement might not apply, but it  
16 is not limiting the cases in that way. And that's how you  
17 read the case so it's consistent with the Eighth Circuit  
18 case law. They're not citing the case that says -- in the  
19 Eighth Circuit that has that rule.

20                  Just as a sort of -- this didn't come up yet, but  
21 one of the issues in the briefing was about the presentment  
22 requirement, and that is a nonwaivable subject matter  
23 jurisdiction requirement.

24                  All of the claims here were presented in that they  
25 were initially submitted or, if there was a denial, there

1       was an initial appeal. So we did satisfy the presentment  
2       requirement, which is the only piece that goes to  
3       nonwaivable subject matter jurisdiction. And the best case  
4       to look on that in the Eighth Circuit, I think, is *Mental*  
5       *Health Association of Minnesota*, which talks about what that  
6       requirement means.

7               Another issue before I get to the exhaustion  
8       analysis: The defendants had made this argument, that  
9       claims have to be submitted to the Secretary, not a managed  
10       care organization, even though all the other functions are  
11       delegated to that organization.

12               I think that analysis is incorrect, and the best  
13       way to respond to that is to look at the Ninth Circuit's  
14       decision in a case called *Global Rescue Jets*. That's  
15       30 F.4th 905. It talks about why submitting a claim to the  
16       MAO is sufficient for -- to present the claim.

17               So with respect to the three factors on whether to  
18       waive the exhaustion requirement, I think these claims are  
19       collateral because -- and if you look again at *Schoolcraft*,  
20       at *Bowen*, the Supreme Court case, those cases have a similar  
21       situation, where those cases actually were enforcing federal  
22       regulations and saying we -- it doesn't do us any good to  
23       appeal these on a claim-by-claim basis. Because you've  
24       enacted some type of policy on a broader scale, as we have  
25       here, that means that those -- we can't get relief on an

1 individual basis. So it's not collateral. We're arguing  
2 about what they've done with the claims process, not a  
3 particular claim.

4 It also is absolutely the case that we're looking  
5 at both irreparable injury and futility here. I really  
6 don't think there can be an argument any other way. In the  
7 briefing, as I read it, the defendants have essentially  
8 tried to rewrite our Complaint so that all we're complaining  
9 about is individual claims for benefits and we owe money.

10 But if you look at the allegations in the  
11 Complaint and then compare them to these Eighth Circuit  
12 cases, you will see these are exactly the types of  
13 circumstances where there is irreparable injury and there's  
14 futility in continuing to process. And let me just give you  
15 a couple of examples.

16 One of our clients is Frank Perry. That's at  
17 paragraphs 136 and 137. He had ongoing health issues due to  
18 ongoing denials. The denials would appear two days after  
19 the appeal was decided. So he would appeal, but then get a  
20 new denial over and over again. He suffered longstanding  
21 health damage, not just financial damage, but longstanding  
22 harm due to the defendants' use of AI.

23 Jackie Martin -- this is 140 to 150 -- received  
24 weekly notices of noncompliance, even after his appeal  
25 succeeded. So appeals -- the appeal is totally futile. You

1       win the appeal. They continue to tell you they're denying  
2       the claim. That happened through naviHealth, by the way,  
3       even after someone at UnitedHealth told him that the claim  
4       should be covered. So he's just continually running into  
5       this issue over and over. It is a fundamental problem with  
6       how it was being handled. Eventually he stopped treatment,  
7       left, and died. So he suffered irreparable injury.

8               The plaintiffs here suffered irreparable injury  
9       that's not just money, and it is futile for them to continue  
10      to appeal. They can't address the ultimate issue here. So  
11      if there is an exhaustion requirement that applies, it  
12      should be waived here.

13               Thank you.

14               THE COURT: Thank you, Mr. Asp.

15               Did you have a brief reply, Mr. Pappas?

16               MR. PAPPAS: Briefly, Your Honor.

17               First, Your Honor, going back to *Wehbi* or *web-ee*,  
18       however you pronounce it, it's important for the Court to  
19       recognize that PBMs have historically been regulated by the  
20       states. And I don't think the plaintiff can say,  
21       notwithstanding that there are these insurance bad-faith  
22       statutes, that these types of claims are in the area of  
23       state regulation.

24               These types of claims are claims relating to  
25       Medicare Advantage insurance. It's a creature of federal

1                   statutes and a federal benefit. There's no question that  
2                   Medicare has -- prior to Part C coming into play, these  
3                   people were all governed by Medicare. So going all the way  
4                   back to the '60s, you had the Medicare statute and Medicare  
5                   regulations. So there's no similar historical regulation by  
6                   the states in these specific types of areas.

7                   In terms of -- I heard counsel argue that when --  
8                   the state laws are doing similar things to the federal laws  
9                   and therefore can't be preempted under that circumstance.

10                  We cite the case *Aylward*, Your Honor. In the  
11                  *Aylward* case -- it's a Ninth Circuit case -- the court cites  
12                  to the ERISA body of law making clear that preemption exists  
13                  even where the states are purporting to do something similar  
14                  to the federal statute because they may impose different  
15                  remedies and therefore undermine the national uniform scheme  
16                  that Medicare is intended to capture.

17                  And the language of the court in the *Aylward* case  
18                  was that Medicare preempts state law when a state law duty  
19                  parallels, enforces, or supplements an express federal MA  
20                  standard on the subject.

21                  So to some degree that's what's happening --  
22                  that's what the plaintiffs are arguing here. They're  
23                  saying, well, you know, state law will further the federal  
24                  interest, but the federal interest doesn't provide the types  
25                  of remedies that state law would provide and therefore are

1 preempted.

2                   Further, Your Honor, in terms of whether  
3 exhaustion should be required here, the plaintiffs did in  
4 some cases seek to exhaust. They brought claims for  
5 benefits. I understand one of the plaintiffs even  
6 challenged the use of AI.

7                   There is a way to bring that claim, the  
8 plaintiffs' claim here, to the Secretary. We argued in our  
9 papers that the Secretary is actually the proper defendant  
10 here if they wish to make that claim.

11                   405(g) of 42 U.S. Code, which is what creates  
12 jurisdiction for the Court to look at, review Secretary  
13 determinations, requires, as a predicate to the Court having  
14 any jurisdiction at all, that there be a final determination  
15 by the Secretary.

16                   The plaintiffs claim here that AI is used to  
17 automatically deny care in the place of a physician. It's  
18 not been brought to the Secretary and therefore the Court  
19 has no jurisdiction absent that being exhausted and reviewed  
20 in accordance with the statute. There's no reason that  
21 plaintiffs can't do that.

22                   *Califano*, Your Honor, I -- with respect to  
23 counsel, I think he is completely misreading the *Califano*  
24 case. The *Califano* case did not simply affirm that if  
25 there's a constitutional claim, that that is a collateral

1 claim. The Supreme Court was considering whether or not  
2 exhaustion should be excused and said it should not in that  
3 case because there was no constitutional claim.

4 That's exactly our case. There's no  
5 constitutional claim; therefore, exhaustion cannot be  
6 excused when the claims are covered by or arise under the  
7 Medicare statute.

8 In terms of presentment, Your Honor, we looked for  
9 it. There's no case cited in the plaintiffs' papers. The  
10 one case they did cite, saying that you can somehow present  
11 to the Medicare Advantage organization rather than to the  
12 Secretary, had to do with a completely different context,  
13 federal officer jurisdiction.

14 Well, surely in removing a case from state court  
15 to federal court you can remove if the Medicare Advantage  
16 plan is sued and therefore there could be federal officer  
17 jurisdiction.

18 That is a far cry from saying that the Medicare  
19 Advantage plan is the Secretary for purposes of 42 U.S. Code  
20 405(g). 405(g) is very clear that the Secretary's final  
21 determination is what this Court has jurisdiction to review  
22 in a claim arising under the Medicare Act.

23 Thank you, Your Honor.

24 THE COURT: All right. Thank you, Mr. Pappas.

25 Did you have anything else, Mr. Asp?

1 MR. ASP: No, Your Honor.

2 THE COURT: Okay. Thank you.

3 Thank you, Counsel, for arguments today. Very  
4 helpful. The Court will take the motion under advisement.  
5 We'll issue a written order as quickly as possible. Thank  
6 you.

7 Have a good weekend, everyone.

8 *(Court adjourned at 2:49 p.m.)*

9 \* \* \*

10 I, Lori A. Simpson, certify that the foregoing is a  
11 correct transcript from the record of proceedings in the  
above-entitled matter.

12 Certified by: s/ Lori A. Simpson

13 Lori A. Simpson, RMR-CRR

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